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Sept. 18, 1949
Prosperity
long way
off—PM

NEW DELHI, Sept. 17.

National prosperity is a slow evolutionary process spread over centuries with growing hardships, Prime Minister Indira Gandhi said today.

Addressing a large rally of Ramgarhia Sikhs and railway vendors near her residence, Mrs. Gandhi said even though hardships for the common man had increased to some extent with the country's march ahead, the path of progress could not be abandoned.

This would be suicidal, she said, because in the modern world any country that lagged behind would face grave risks to its independence.

Earlier, addressing batches of school students from Pondicherry and Madras, Mrs. Gandhi said even though India had not yet been able to satisfy the expectations of the youth, sincere efforts were being made by the Government to improve conditions.

The process was slow. She advised youth not to become restless and commit wanton acts of destruction of public property.—UNI.

each such additional appointment.

18. Where two or more identical posts are agreed to be advertised by us on behalf of a client, our full fee will be claimed for the first post and half the full fee will be charged for each additional appointment made thereafter.

19. Where we are asked to discontinue the assignment while the search is in progress, the client will be liable to pay a fee which will reflect the time already spent by our staff on the assignment.

20. In all of these above situations, the actual expenses incurred will be billed to the client.

III EXPENSES

21. In addition to the fee, we shall expect to be reimbursed for the actual expenses undertaken on behalf of the client. These would include:

- (a) Cost of advertising in the newspapers and, with the approval of the client, in other media.
- (b) Travel expenses of candidates called for interview; normally, first class return train fare. At times, however, it may become necessary, in exceptional situations and in the interests of the client, to provide return air fare.
- (c) Travel expenses for two PPS Consultants, being return air fare, to an interview centre within India and hotel expenses for them. Travel for Consultants will only be undertaken if a large number of candidates are from a particular area and it would be more economical to interview them there than it would be for them to come to Bombay.
- (d) Incidental expenses.

22. It is estimated from experience that the total expenses works out at around Rs.4,500 per post. Therefore, an amount of Rs.4,000 is payable in advance along with the client's reply accepting our terms and conditions. If the actual expenses incurred are more or less than the amount paid in advance, an adjustment will be made in the final bill.

IV SELECTION STAFF

23. Our Management Selection work has been entrusted to two qualified and experienced Consultants, Lt.Col. M. S. Jesudian and Mr. E.J.S. Ram.

24. Lt.Col. M. S. Jesudian, who served for a time as President of the Services Selection Board, was mainly concerned with the processing and selection of suitable candidates for Commissions in the Armed Forces. He has undergone special training in interviewing, testing and appraising in the Psychological Research Wing of the Ministry of Defence. He has also acquired business experience as Sales Manager in a well known commercial organisation. He has a Master's Degree in Economics and Sociology.