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20 June 1966

My dear Masani,

Your express delivery letter of 18 June reached me only today. I hasten to return your draft with pencil jottings in the margin, to make sure that it reaches you to-morrow in Bombay. As a precaution, I am wiring to your New Delhi address, care of your sister, Miss Mehra R. Masani, the text of the sub paragraph on export duties. I hope you have received the text of my statement on devaluation, which I made at the press conference. This was sent to your Bombay address on 18 June.

With best wishes,

Yours sincerely,

BRS
(B.R. SHENOY)

Mr. M. R. Masani, M.P.
148, Mahatma Gandhi Road
BOMBAY-1

Encl:

P.S.

I am glad to say that my office has been able to take a copy of the draft with my suggestions incorporated in it, these suggestions being underlined. I am sending a copy of the amended version also to your Delhi address. Please find attached herewith a copy of the sub-paragraph on export duties. It is a matter of detail whether you put it as part of paragraph 2 or of 3. My own bias is to put it as part of paragraph 2, in view of its importance to the corrective mechanism of devaluation.

BRS
(B.R. ShenoY)

Copy to Delhi

THE MAJOR PART OF THE BENEFITS OF DEVALUATION HAS
BEEN NEUTRALIZED BY EXPORT DUTIES IN RESPECT OF TRADITIONAL
SEMI-COLON
EXPORTS AND IN RESPECT TO NON-TRADITIONAL ITEMS BY THE
ABOLITION OF THEIR IMPORT ENTITLEMENT AND OTHER EXPORT
PROMOTION INCENTIVES STOP THE NET RESULT IS THAT THOUGH
DE JURE DEVALUATION IS 57.5 PER CENT DE FACTO DEVALUATION MAY BE
OF THE ORDER OF 10-15 PER CENT STOP THIS IS FAR TOO
INSUFFICIENT FOR EXPORTS TO BE STEPPED UP SUFFICIENTLY STOP
THERE IS THEREFORE URGENT NEED TO ABOLISH EXPORT DUTIES
INTRODUCED WITH DEVALUATION

-SHENOY

Not to be telegraphed

Post copy for information

Shenoy
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EXPRESS To

M.R.MASANI
9 C.1, PANDARA ROAD
NEW DELHI

The economic collapse of which the devaluation of the currency is only one aspect is the cumulative result of the mistaken economic policies mis-called planning of the Union Government over the last decade and a half. If the repeated warnings sounded by the Swatantra Party spokesmen, both in Parliament and outside, had not been ignored, the country would not today be in its present plight.

2. In order that the corrective processes of devaluation may operate fully and the economy derive the fullest benefit of devaluation, it has now become necessary for the Government to come forward with a Declaration of Policy on the following lines:

- (a) A clear declaration that from now inflationary policies of every kind will be scrupulously eschewed and that, subject to whatever foreign assistance may be made available, the Indian Government will live within its means.
- (b) Drastic reduction in civil non-developmental expenditure of the Union Government and the observance by the Union and State governments of fiscal discipline by eschewing deficit finance and overdrafts. All further recruitment to civil service and clerical recruitment to be stopped.
- (c) The restriction of foreign loans on a government-to-government basis only to such legitimate purposes as fall within the natural duties of the State such as the laying of the infrastructure (including education, the provision of irrigation, roads and communications) and, as a short-term measure, for maintenance imports; and the creation of conditions that would encourage indigenous and foreign capital to produce the goods that are required by the people.
- (d) A postponement and recasting of the proposed Fourth Plan by dropping all new capital projects in the State sector, including the proposed Bokaro Steel project which is of an exceptionally costly and wasteful nature.
- (e) A sharp reduction in both direct and indirect taxes so as to increase the flow of national savings and thus make available a larger supply of rupee finance for expanding the production and lowering the cost of domestic goods.
- (f) The complete dismantling of the structure of permits, licences and controls, including import licensing and exchange controls and Gold Control, so that the machinery of production and competitive enterprise come under the direction, and cater to the needs of, the common man, instead of being manipulated arbitrarily by the Administration to gain sectoral and party ends, as this is the only effective way of increasing production and lowering prices.

3. Pending the introduction of these measures and their beneficial effects materialising, the following measures should be taken immediately to prevent dislocation of the economy and reduce hardship on those concerned:

- (a) Ensuring an adequate supply of imported raw materials to exporters of non-traditional exports who have lost their import entitlements.
- (b) Orphaned industrial projects stranded in mid-stream should be helped out by easy loans from public financial institutions.
- (c) Import duties and surcharges and countervailing excise duties on raw and intermediate materials, fuels and spare parts should be completely abolished, in place of the present illusory reduction in import duties.

The section relating to export duties, which may go either in Para 2 or Para 3 :-

"The major part of the benefits of devaluation has been

by export duties in respect to traditional exports; and, in respect to non-traditional items, by the abolition of the import entitlement and other export promotion incentives. The result is that, though de jure devaluation is 57.5 per cent, de facto devaluation may be of the order of 10-15 per cent. This is far too insufficient for exports to be stepped up sufficiently. There is, therefore, urgent need to abolish export duties introduced with devaluation."
