

Times 2.3.67
**Wages In Private
& Public Sectors**

KOSYGIN'S VIEW

The Soviet Deputy Prime Minister, Mr. A. N. Kosygin, had a one-hour meeting with members of the Planning Commission in New Delhi on Friday.

Mr. Kosygin, who was on a tour of the country, returned to the Capital on Thursday.

In the course of the talks Mr. Nanda told Mr. Kosygin that the Government was considering measures to bring about some kind of parity between salaries offered by private sector and comparable public sector industries.

Mr. Nanda is understood to have made this comment when Mr. Kosygin, giving impressions of his visit to a number of industrial establishments in the country during the past few weeks, expressed the view that the private sector was able to offer better wages to workers and this was not a good thing.

During the meeting, Mr. Kosygin explained the system by which production had been increased in his country. He referred to the incentives that were offered in the Soviet Union and expressed the view that the system could very well be adopted in India.

His remarks were based particularly on his visits to Bhilai and Perambur Coach Factory.

Mr. Kosygin also referred to the oil deposits in Ankleshwar and said that they were of a very good quality. Such high quality oil, he said, was found only at Baku in the Soviet Union. He praised India's work in the field of oil exploration and said that it had a bright future.—P.T.I.

VAST SCOPE FOR EXPORTS TO U.S.

Indian Diplomat's Plea

CALCUTTA, March 3: India has barely touched the fringe of the immense purchasing potential of the U.S. market, says Mr. S. K. Roy, Consul General of India in New York, in a circular issued to trade association in Calcutta. He suggests that India should break new ground and introduce new products into the U.S.

The principal obstacle to increase exports is lack of knowledge by Indian exporters of items which may be of interest to the U.S. and a similar lack of knowledge by American importers of availabilities from India.

However, commercial exchanges between India and America are growing day by day and an ever increasing number of Indians are visiting the U.S. to transact business and discuss American participation in joint industrial ventures.

The Consul-General says that American business men are unwilling to talk serious business unless they are satisfied about the financial standing of the opposite party. At the same time it is suggested that it is necessary to check thoroughly the credentials and standing of American firms through normal banking channels otherwise.

The Consulate-General of New York will gladly undertake, it is stated, preliminary enquiries for firms who would like to enter the U.S. market provided they send to the Consulate full literature on their products including information on varieties and their prices, available quantities for export and terms of payment and shipment supported by the recommendation of either the Chamber of Commerce or the Direct