

 Lecture Notes for Ivor Young's dinner-
discussion on October 11, 1960, at
the Taj Mahal Hotel, Bombay.

Founded by Col. Urwick. - toured five years back
Recently made first President of the European Management
Consultants' Association

Last year U.O.P.'s 25th birthday

250 Consultants operating in 31 countries

Sun never sets on U.O.P.

Represent one of the most comprehensive bodies of management
knowledge and experience in the world

Training Centre at Slough

Ivor Young with Company for 10 years

Physicist prior to entering industry

Senior Partner - one of the "7 figure Boys"

Advising clients whose turnover in over million sterling range

In charge of U.O.P. Overseas Operations in eastern hemisphere

On his way from Colombo to Beirut; also visiting Hongkong
Singapore, Cyprus.

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Urwick Orr & Partners, founded by Lt. Col. Urwick, who will be remembered for his very successful tour of India at the invitation of the Government of India some five years back. He is a world renowned and world honoured authority on management.

Consulted, even in America, and recently made the first President of the European Management Consultants' Association.

A year ago, U.O.P. celebrated its 25th Anniversary.

It has some 250 consultants divided into the main functions of a Selling & Marketing, Financial control, Personnel, Production and General Management.

Operate or have operated in 31 countries and also currently operating in Africa, South East Asia and India.

Government Departments, Small Businesses, large Concerns, Police Forces and Airlines, even lime plantations have received their attention.

Kipling may be paraphrased ~~of~~ the Sun never sets on the work of U.O.P.

Parallel with their field work, they run comprehensive training course at their Management Training Centre for the training of their own staff and for clients' personnel.

They also have their own specialised Technical Research Departments for the purposes of feeding back the latest information to Consultants in the field.

It has been said that they represent possibly one of the most comprehensive Bodies of Management knowledge and experience in the world.

Mr. Ivor Young has been with the Company some 10 years.

Basically his background was that of a Physicist prior to entering Industries.

During his service with Urwick Orr & Partners, he has found himself concerned with one of the most recent development within management Consultancy, that of advising large concerns on matters of policy formation and implementation.

In fact, he and a number of his colleagues had become known as the "7 Figure Boys" in that he was to be found advising clients whose turnover was in millions sterling range.

In addition to his interest in the problems of large concerns, he is now in-charge of U.O.P's Overseas Operations in the Eastern Hemisphere, and recently come back from visiting their men in Colombo, Hong Kong and Singapore, and is on his way to Beirut and Cyprus, via Calcutta and Delhi.

Trustship - Gooding Journal 2/10/60
Gooding - Crissan 1924 - The idea of Social
Yugoslavia - 1955 - Workers' Control

Soviet destination
State does not belong to
the New Class

Trusty: "In a country where
the sole employer is the State,
opposition means deathly
slow starvation".

Wm. Brown - Sol p 55

Lesson - 1. That motto is
not ownership, but
how we use it.

2. Ends & means -
More fraternal human
help

3. Mottos of change that is
dynamic & clean.

Essence of Trusteeship -

Legal ownership in A.

Moral obligation to use for
benefit of B binding upon
conscience.

No legal coercion -

Voluntary - charged with
Equity = Public opinion
binding on social use of gifts

of Karta of J. H. family

Transfer prestige from personal wealth
to way in which spent.

Orphan bairagi - Sunya
Vnoha & J.P. - Bhoddan
Sampattidam, as
first step.

S.P. - P. 51.

III

Implementation in Business

~~IDE Code - Story and Why~~
Via a series of seminars

Employee
Investor
Community

But how many practice?
eff. D.C.C.

Chs' warning to Business

Hope enlightened D.E. will
find way